

Leadership Style Questionnaire (chapter 9)

For each of the following statements, tick the 'Yes' box if you tend to agree or the 'No' box if you disagree.

Try to relate the answers to your actual recent behaviour. There are no right and wrong answers.

| | Yes | No |
|---|--------------------------|--------------------------|
| 1. I encourage overtime work | <input type="checkbox"/> | <input type="checkbox"/> |
| 2. I allow staff complete freedom in their work | <input type="checkbox"/> | <input type="checkbox"/> |
| 3. I encourage the use of standard procedures | <input type="checkbox"/> | <input type="checkbox"/> |
| 4. I allow staff to use their own judgement in solving problems | <input type="checkbox"/> | <input type="checkbox"/> |
| 5. I stress being better than other firms | <input type="checkbox"/> | <input type="checkbox"/> |
| 6. I urge staff to greater effort | <input type="checkbox"/> | <input type="checkbox"/> |
| 7. I try out my ideas with others in the firm | <input type="checkbox"/> | <input type="checkbox"/> |
| 8. I let my staff work in the way they think best | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. I keep work moving at a rapid pace | <input type="checkbox"/> | <input type="checkbox"/> |
| 10. I turn staff loose on a job and let them get on with it | <input type="checkbox"/> | <input type="checkbox"/> |
| 11. I settle conflicts when they happen | <input type="checkbox"/> | <input type="checkbox"/> |
| 12. I get swamped by detail | <input type="checkbox"/> | <input type="checkbox"/> |
| 13. I always represent the 'firm view' at meetings with outsiders | <input type="checkbox"/> | <input type="checkbox"/> |
| 14. I am reluctant to allow staff freedom of action | <input type="checkbox"/> | <input type="checkbox"/> |
| 15. I decide what should be done and who should do it | <input type="checkbox"/> | <input type="checkbox"/> |
| 16. I push for improved quality | <input type="checkbox"/> | <input type="checkbox"/> |
| 17. I let some staff have authority I could keep | <input type="checkbox"/> | <input type="checkbox"/> |
| 18. Things usually turn out as I predict | <input type="checkbox"/> | <input type="checkbox"/> |
| 19. I allow staff a high degree of initiative | <input type="checkbox"/> | <input type="checkbox"/> |
| 20. I assign staff to particular tasks | <input type="checkbox"/> | <input type="checkbox"/> |
| 21. I am willing to make changes | <input type="checkbox"/> | <input type="checkbox"/> |
| 22. I ask staff to work harder | <input type="checkbox"/> | <input type="checkbox"/> |
| 23. I trust staff to exercise good judgement | <input type="checkbox"/> | <input type="checkbox"/> |
| 24. I schedule the work to be done | <input type="checkbox"/> | <input type="checkbox"/> |
| 25. I refuse to explain my actions | <input type="checkbox"/> | <input type="checkbox"/> |
| 26. I persuade others that my ideas are to their advantage | <input type="checkbox"/> | <input type="checkbox"/> |
| 27. I permit the staff to set their own pace for change | <input type="checkbox"/> | <input type="checkbox"/> |
| 28. I urge staff to beat previous targets | <input type="checkbox"/> | <input type="checkbox"/> |
| 29. I act without consulting staff | <input type="checkbox"/> | <input type="checkbox"/> |
| 30. I ask staff follow standard rules and procedures | <input type="checkbox"/> | <input type="checkbox"/> |

